



DEL OLIVER

API National Service Group President

Del Oliver is the president of APi National Service Group (NSG), a single point of contact for clients with multiple facilities located anywhere within the United States or Canada. Oliver was promoted to president of NSG from its sister company International Fire Protection in 2010.

Oliver began his career as regional manager of installed sales at Builders Square. He then joined International Fire Protection in 1996 and worked four years as an inspector in Huntsville, Ala., and Nashville, Tenn.

In 2000, Oliver was promoted to corporate inspections manager. In this role Oliver established the national account department in 2002. The inspection department had a total gross billing of \$1.2 million and now has more than \$6 million, and the national account department has more than \$5.5 million in total billing in 2010. For 14 years, Oliver was an integral part of International Fire Protection before he was promoted to president of NSG.

In 1988, Oliver attended Owensboro High School and Kentucky Wesleyan College in 1989. He completed the FMI Leadership Institute in May 2009, holds a NICET certification in Water-Based Fire Protection Inspections, and is a Tennessee/Alabama Backflow and Tennessee Extinguisher licensee. Oliver also holds NFPA certifications in NFPA 25, 20, and 10.

Oliver is married to his wife, Claudia, and has one daughter, Shelby. In his spare time, Oliver likes to golf, ski, travel and to fish. ❖

